Amendments to the Specification

Page 11, delete the paragraph that begins with "It is possible. . ." and ends with ". . . the obtained product." and replace it with:

It is possible to already-select the anion Z^- desired for the end product (I) or (II) as Z^- in the compound of formula (III). Alternatively, another anion Z^- can be used and an anion exchange can be carried out in the obtained product.

Page 12, delete the line "X is selected from -CR 3 =CR 4 -, -O-, -S-, -NR 5 - and -CR $_2$ ⁵- and is preferably -C(CH $_3$) $_2$ -, -S-" and replace it with:

X is selected from $-CR^3=CR^4$ -, -O-, -S-, $[[-NR^5-]]$ $-NR^6$ - and $-CR_2^5$ - and is preferably $-C(CH_3)_2$ -, -S-

Page 13, delete the paragraph that begins with "If the compound. . ." and ends with ". . . are preferred." and replace it with:

If the compound Ar-B is aniline (i.e. Ar = phenyl; $B = NH_2$), further substituents can optionally be present at the phenyl ring as long as the substituted aniline is more nucleophilic than aniline itself. Optional substituents at the aniline include e.g. $-N(Alkyl)_2$, -O-alkyl und and -S-alkyl; 4-dimethylaminoaniline, 4-methoxyaniline and 4-phenylaminoaniline are preferred.

Page 15, delete the paragraph that begins with "The reaction vessel. . ." and ends with ". . . can be used." and replace it with:

The reaction vessel does not have to fulfill any specific requirements, either. Usually, the reaction mixture is stirred during the reaction, for which purpose conventional stirrers can be used.

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Page 16, delete the paragraph that begins with "After isolation . . ." and ends with ". . . conditions, either." and replace it with:

After isolation of the solid reaction product, for which all common isolation processes for solid substances from liquids (e.g. filtration, centrifugation) can be used, the moist product is dried. This drying step does not require any specific conditions, either.